



March 16, 2026

The Honorable Donald J. Trump
President of the United States
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Dear President Trump:

On behalf of American soybean farmers, I write to thank you and share our appreciation for your dedication towards ensuring free and fair trade for U.S. agricultural producers. We appreciate your attention to our industry in ongoing trade negotiations, and we are grateful for the commitments secured during your meeting with President Xi in Busan, South Korea last October.

As you and your team plan for your upcoming meeting with President Xi in Beijing, we ask that you press for additional soybean purchase commitments and removal of the remaining ten percent retaliatory duty on U.S. soybeans. In a recent social media post, you raised the potential for China to purchase an additional eight MMT of U.S. soybeans. We urge you to secure a commitment from President Xi to purchase that additional amount during the current marketing year, which ends August 30.

According to the White House fact sheet released after the Busan summit, China committed to purchase 12 million metric tons (MMT) for the remaining months of 2025, with commitments to procure 25 MMT in 2026, 2027, and 2028. While we are grateful for the pause in tariff hostilities, our farmers are still in a very precarious position with our largest customer. Twelve million metric tons represents just half of what U.S. soybean farmers export to China on an annual basis, and 25 MMT maintains the status quo. Furthermore, our industry still faces a 10% tariff differential compared to our competitors in Brazil and Argentina. As a result, with the exception of purchases by state-owned enterprises and managed trade, our soybeans are not price-competitive.

U.S soybean farmers continue to face severe headwinds. Across the country, soybean farmers are projected to lose an average of \$117 per acre from the market. Farmers are paying more than ever to grow their crops, and declining revenues are creating a business environment that is not sustainable. Prior to the closure of the Strait of Hormuz, the average price for inputs over the past five years increased from between 15% to as high as 95% depending on the input (seeds, fertilizer, pesticides, equipment). Following the closure of the Strait of Hormuz, prices have risen even further.

Mr. President, U.S. soybean farmers appreciate your attention to U.S. agriculture and look forward to productive outcomes from the upcoming bilateral meeting with China.

Sincerely,

A handwritten signature in black ink that reads "Scott Metzger".

Scott Metzger

President

American Soybean Association

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CC:

The Honorable Scott Bessent, Secretary, United States Department of the Treasury

The Honorable Howard Lutnick, Secretary, United States Department of Commerce

The Honorable Brooke Rollins, Secretary, United States Department of Agriculture

The Honorable Jamieson Greer, United States Trade Representative

The Honorable Mike Crapo, Chairman, United States Senate Committee on Finance

The Honorable Ron Wyden, Ranking Member, United States Senate Committee on Finance

The Honorable John Boozman, Chairman, United States Senate Committee on Agriculture, Nutrition, and Forestry

The Honorable Amy Klobuchar, Ranking Member, United States Senate Committee on Agriculture, Nutrition, and Forestry

The Honorable Jason Smith, Chairman, United States House Committee on Ways and Means

The Honorable Richard Neal, Ranking Member, United States House Committee on Ways and Means

The Honorable Glen Thompson, Chairman, United States House Committee on Agriculture

The Honorable Angie Craig, Ranking Member, United States House Committee on Agriculture